

CITY OF MONTROSE

MONTHLY SALES, USE & EXCISE TAX REPORT

Date: February 11, 2016

Month	Retail Sales Tax 3.0%			Construction Use Tax 3.0%			Use & Auto Tax 3.0%		
	Current Year 2015	Prior Year 2014	% of Increase/Decrease	Current Year 2015	Prior Year 2014	% of Increase/Decrease	Current Year 2015	Prior Year 2014	% of Increase/Decrease
Jan	1,001,279	907,337	10.4%	6,303	5,952	5.9%	67,126	54,996	22.1%
Feb	985,473	906,195	8.7%	3,243	13,784	-76.5%	106,818	54,819	94.9%
Mar	1,130,169	1,039,748	8.7%	24,547	18,620	31.8%	94,165	48,130	95.6%
Apr	1,019,176	969,707	5.1%	11,392	13,384	-14.9%	76,352	61,622	23.9%
May	1,078,452	1,052,438	2.5%	38,615	11,696	230.2%	82,793	70,292	17.8%
June	1,263,247	1,154,902	9.4%	19,459	45,385	-57.1%	218,915	54,520	301.5%
July	1,232,283	1,153,183	6.9%	7,836	67,097	-88.3%	121,761	62,458	94.9%
Aug	1,174,836	1,086,281	8.2%	14,238	7,918	79.8%	87,674	68,710	27.6%
Sept	1,198,538	1,096,560	9.3%	12,967	14,017	-7.5%	103,647	78,231	32.5%
Oct	1,127,520	1,026,833	9.8%	11,146	23,917	-53.4%	92,604	79,159	17.0%
Nov	1,105,167	1,017,319	8.6%	16,908	4,863	247.7%	85,572	58,117	47.2%
Dec	1,427,531	1,317,875	8.3%	12,066	3,179	279.6%	78,027	74,310	5.0%
YTD Total	13,743,671	11,410,503	20.4%	178,720	226,633	-21.1%	1,215,453	691,055	75.9%

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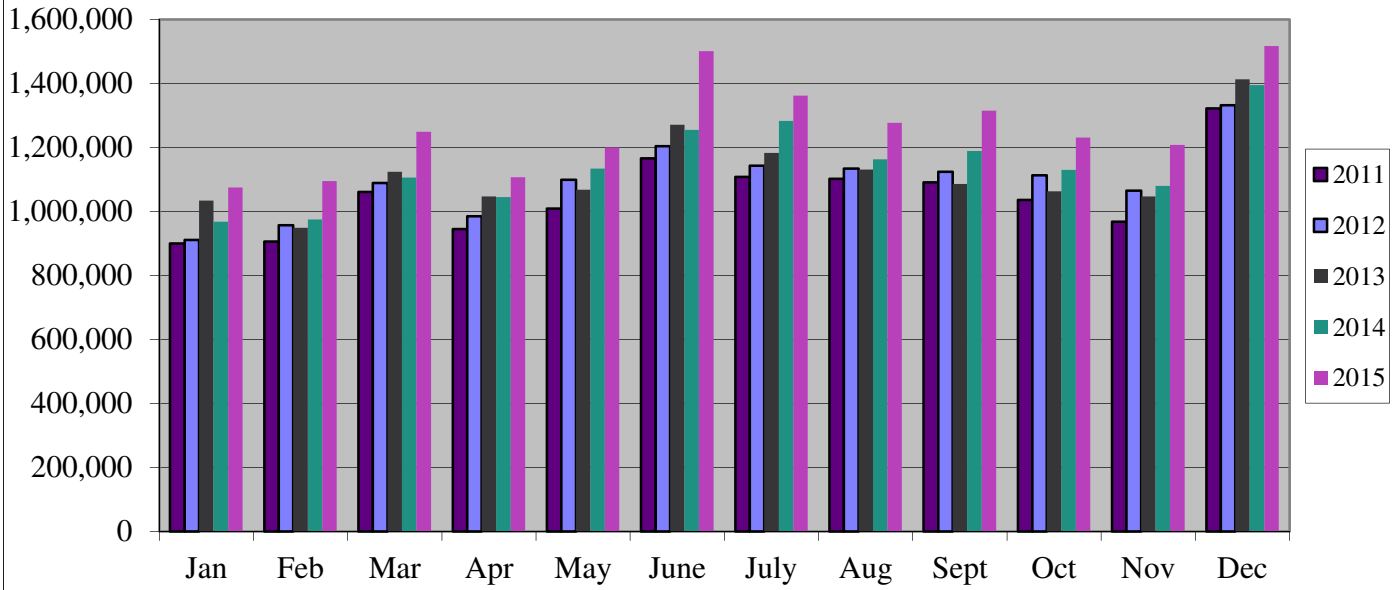
Month	Total Collected Sales and Use Tax			Sales and Use Budget		Montrose Recreation District 0.3%		
	Current Year 2015	Prior Year 2014	% of Increase/Decrease	Budget 2015	Budget Variance 2015	Current Year 2015	Prior Year 2014	
Jan	1,074,708	968,285	11.0%	973,796	10.4%	107,417		
Feb	1,095,534	974,798	12.4%	977,581	12.1%	109,492		
Mar	1,248,881	1,106,498	12.9%	1,109,014	12.6%	124,639		
Apr	1,106,920	1,044,713	6.0%	1,048,107	5.6%	110,638		
May	1,199,860	1,134,426	5.8%	1,139,024	5.3%	119,922		
June	1,501,621	1,254,807	19.7%	1,249,002	20.2%	150,076	124,721	20.3%
July	1,361,880	1,282,738	6.2%	1,269,217	7.3%	135,801	128,358	5.8%
Aug	1,276,748	1,162,909	9.8%	1,169,174	9.2%	127,613	116,678	9.4%
Sept	1,315,152	1,188,808	10.6%	1,192,863	10.3%	131,447	120,928	8.7%
Oct	1,231,270	1,129,909	9.0%	1,129,840	9.0%	123,095	112,939	9.0%
Nov	1,207,647	1,080,299	11.8%	1,087,178	11.1%	120,702	105,919	14.0%
Dec	1,517,624	1,395,364	8.8%	1,385,176	9.6%	151,651	142,236	6.6%
YTD Total	15,137,844	13,723,555	10.3%	13,729,972	10.3%	1,512,493	851,779	

	Hotel Excise Tax 0.90%			Restaurant Excise Tax 0.80%			Total Collected Hotel & Restaurant Tax		
Month	<i>Current Year 2015</i>	<i>Prior Year 2014</i>	<i>% of Increase/ Decrease</i>	<i>Current Year 2015</i>	<i>Prior Year 2014</i>	<i>% of Increase/ Decrease</i>	<i>Current Year 2015</i>	<i>Prior Year 2014</i>	<i>% of Increase/ Decrease</i>
Jan	3,994	3,070	30.1%	25,767	22,947	12.3%	29,761	26,017	14.4%
Feb	4,059	3,594	12.9%	25,145	23,423	7.4%	29,204	27,017	8.1%
Mar	5,023	4,249	18.2%	29,412	26,924	9.2%	34,435	31,173	10.5%
Apr	4,919	4,408	11.6%	27,980	25,141	11.3%	32,899	29,549	11.3%
May	7,946	6,297	26.2%	32,397	28,714	12.8%	40,343	35,011	15.2%
June	9,284	9,670	-4.0%	32,139	29,962	7.3%	41,423	39,632	4.5%
July	14,872	11,953	24.4%	35,297	31,027	13.8%	50,169	42,980	16.7%
Aug	13,780	9,994	37.9%	33,104	29,326	12.9%	46,884	39,320	19.2%
Sept	11,485	10,919	5.2%	31,830	28,859	10.3%	43,315	39,778	8.9%
Oct	7,526	7,166	5.0%	30,859	27,251	13.2%	38,385	34,417	11.5%
Nov	4,265	3,727	14.4%	25,984	25,104	3.5%	30,249	28,831	4.9%
Dec	4,092	3,338	22.6%	28,794	25,639	12.3%	32,886	28,977	13.5%
YTD	91,245	78,385	16.4%	358,708	324,317	10.6%	449,953	402,702	11.7%

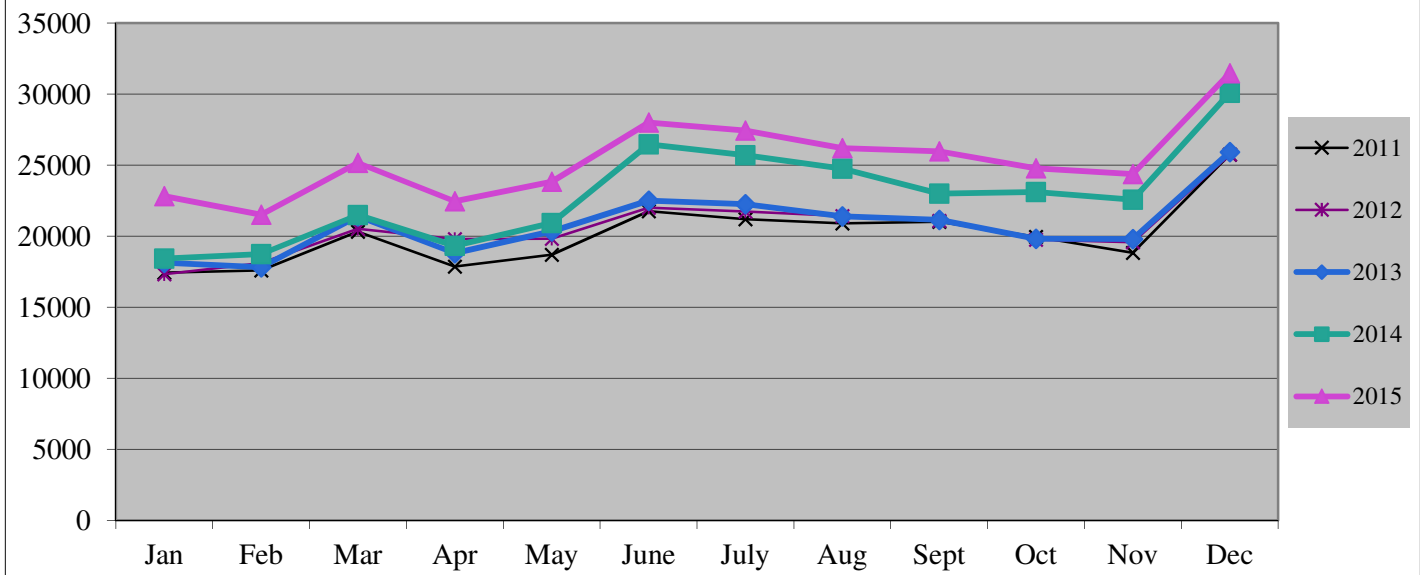
Hotel & Rest. Budget		
Month	<i>Budget 2015</i>	<i>Budget Variance 2015</i>
Jan	25,775	15.5%
Feb	26,779	9.1%
Mar	30,902	11.4%
Apr	29,305	12.3%
May	34,759	16.1%
June	39,432	5.0%
July	42,813	17.2%
Aug	39,136	19.8%
Sept	39,619	9.3%
Oct	34,202	12.2%
Nov	28,574	5.9%
Dec	28,704	14.6%
YTD	400,000	12.5%

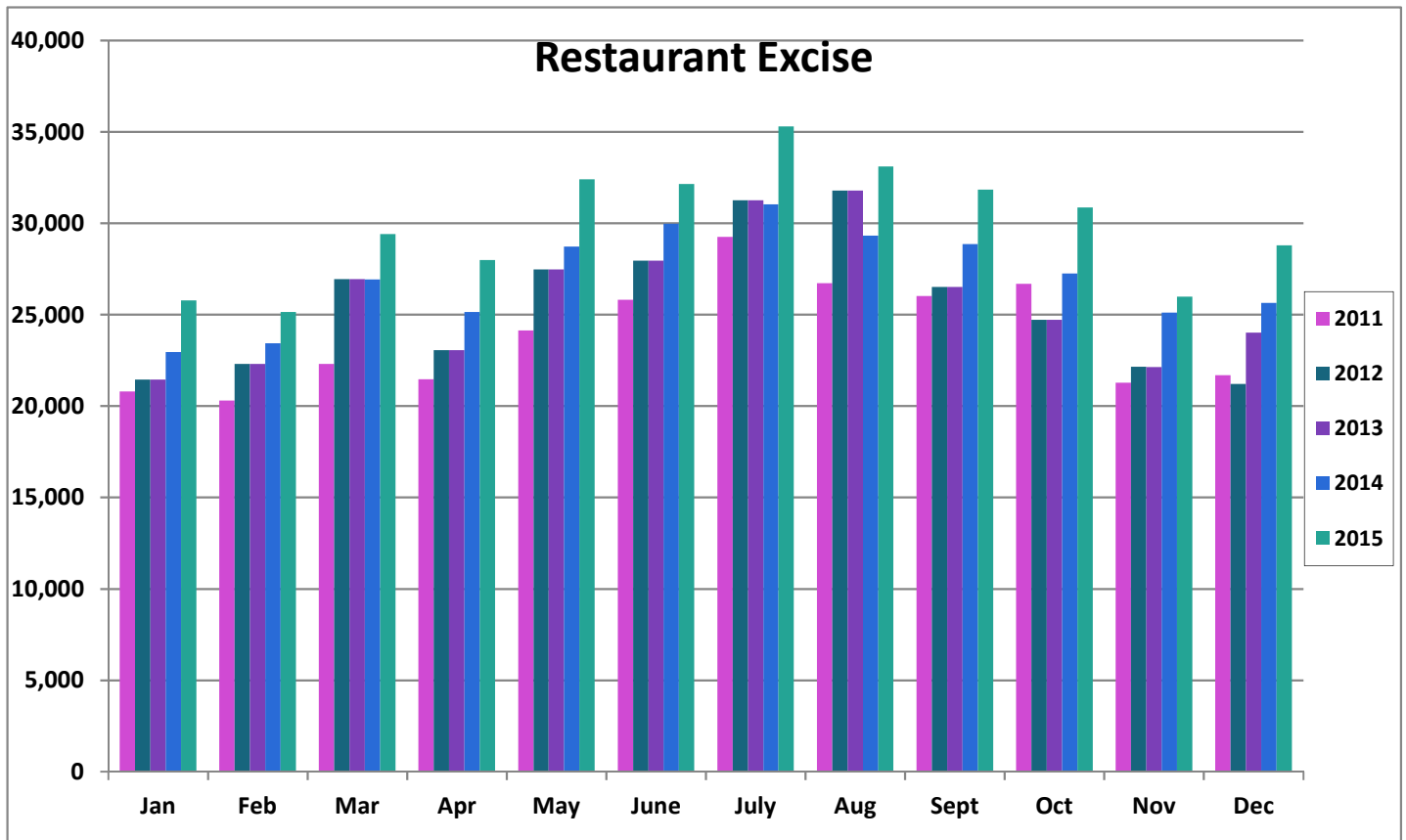
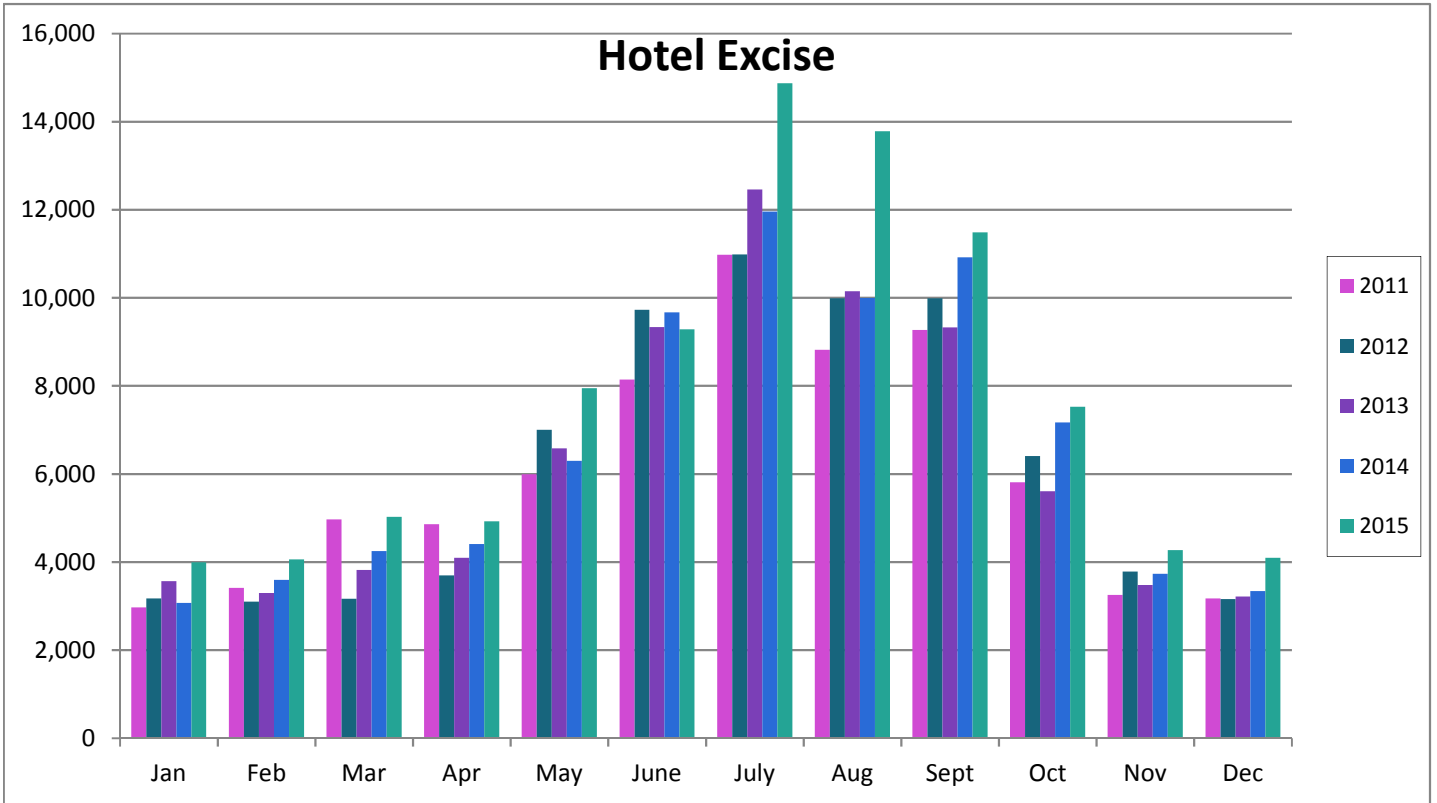
Retail Enhancement Program			
Month	<i>Current Year 2015</i>	<i>Prior Year 2014</i>	<i>% of Increase/ Decrease</i>
Jan	22,814	18,421	23.8%
Feb	21,507	18,734	14.8%
Mar	25,162	21,477	17.2%
Apr	22,445	19,335	16.1%
May	23,837	20,929	13.9%
June	27,992	26,458	5.8%
July	27,441	25,702	6.8%
Aug	26,204	24,745	5.9%
Sept	25,969	22,986	13.0%
Oct	24,785	23,117	7.2%
Nov	24,380	22,576	8.0%
Dec	31,457	30,103	4.5%
YTD	303,993	274,583	10.7%

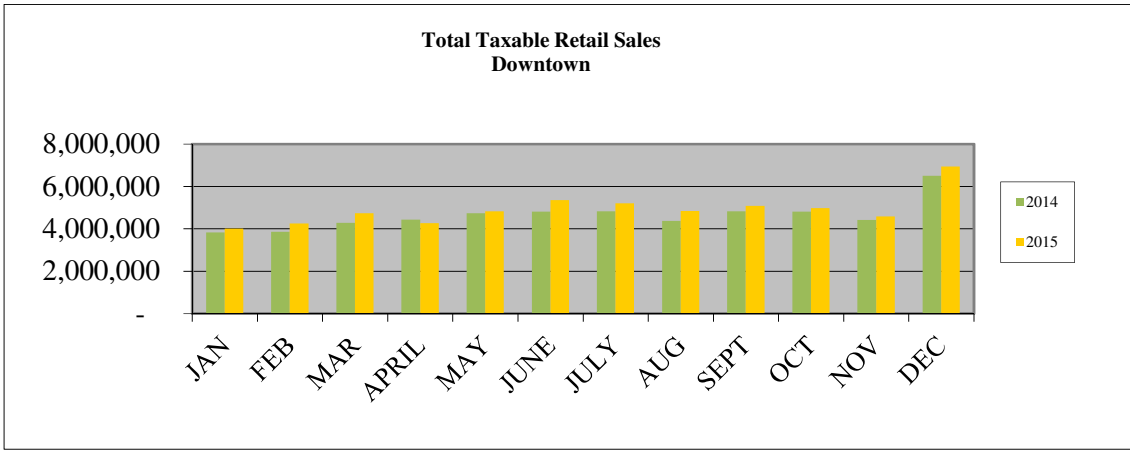
TOTAL CITY SALES & USE TAX



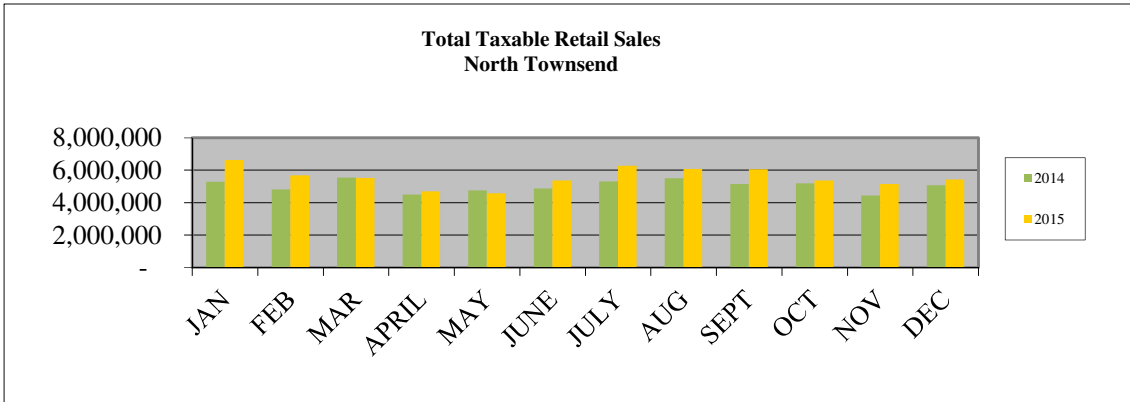
Retail Enhancement Program



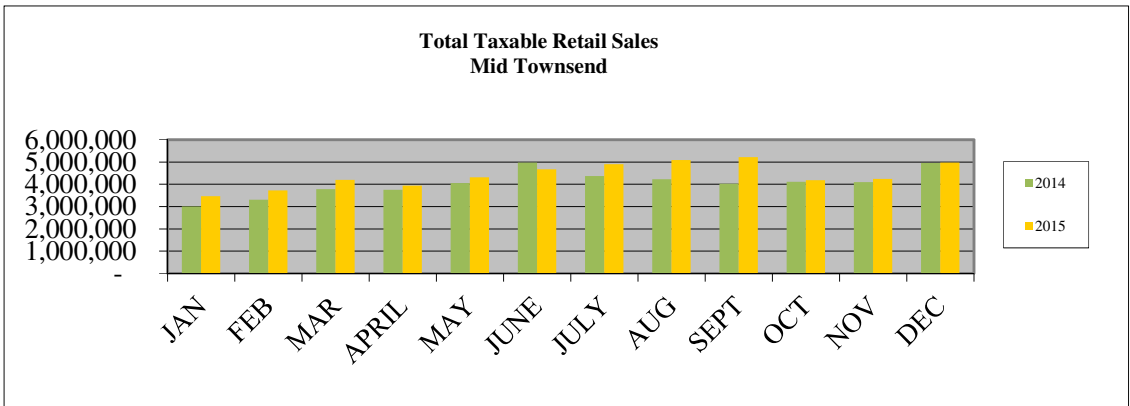




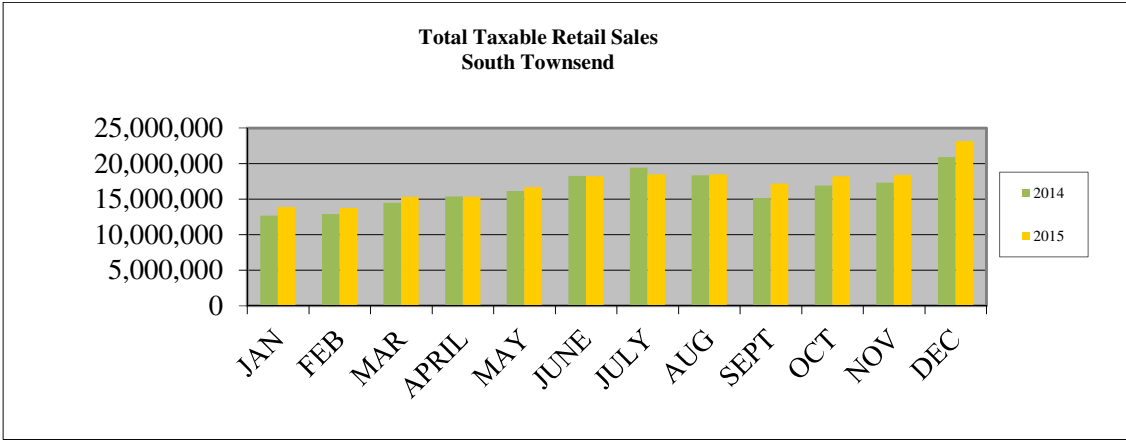
AREA 1: 2011=DDA BOUNDARY



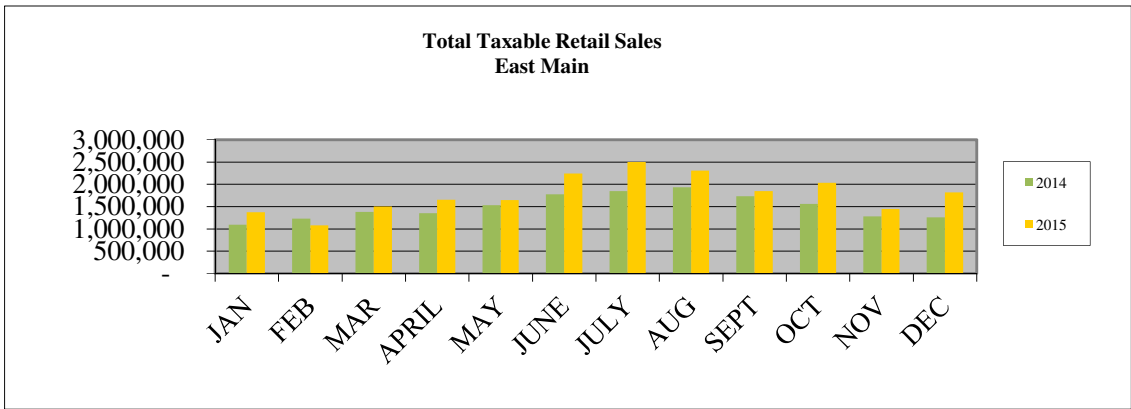
AREA 2: *NORTH CITY LIMIT TO NORTH 2ND STREET



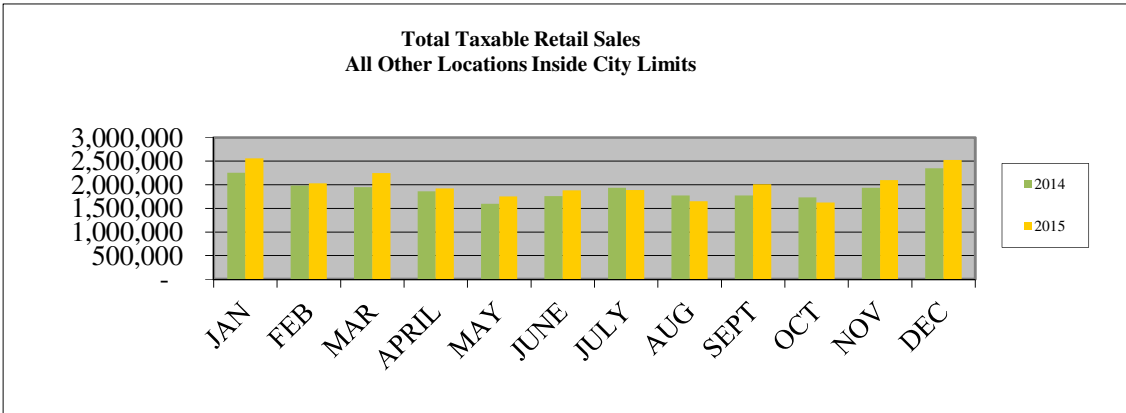
AREA 3: MID TOWNSEND SOUTH 2ND STREET TO E OAK GROVE RD



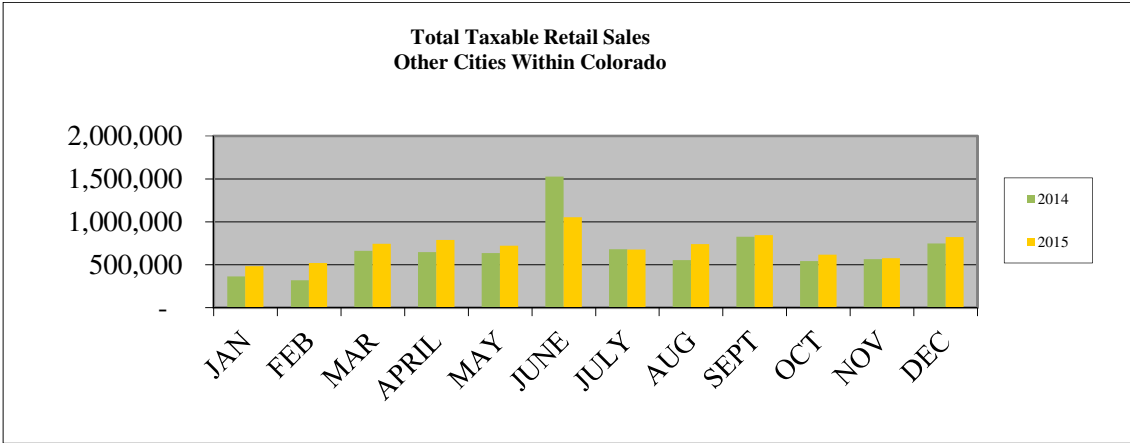
AREA 4: SOUTH TOWNSEND E OAK GROVE RD TO SOUTH CITY LIMIT



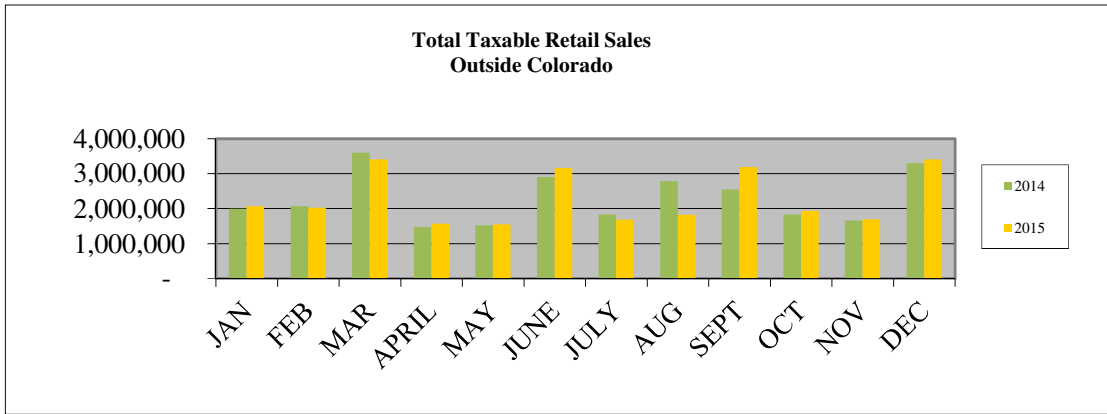
AREA 5: EAST MAIN SAN JUAN AVENUE TO EAST CITY LIMIT



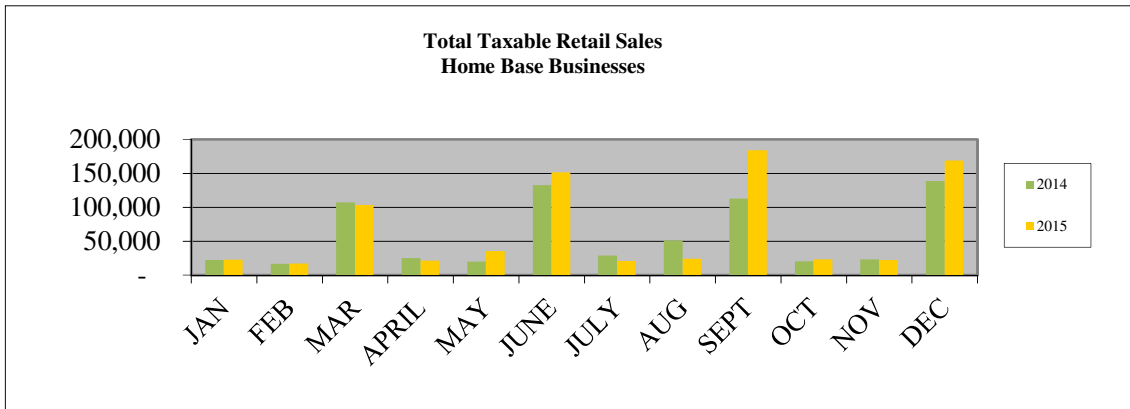
AREA 6: ALL OTHER LOCATIONS INSIDE CITY LIMITS OF MONTROSE



AREA 7: OTHER CITIES WITHIN COLORADO



AREA 8: OUTSIDE COLORADO



AREA 9: HOME BASE BUSINESSES